

# City of Atwater On-Call Right-of-Way Acquisition Services Request for Proposals

January 29th, 2024
Proposals Due:
February 29th, 2024 at 2:00 PM

In the offices of the City of Atwater City Clerk Department 1160 Fifth Street Atwater, CA 95301

> Contact Person: John Seymour City Engineer jseymour@atwater.org (209) 357-6252

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#### Section 1. Invitation

#### 1.1 Introduction

This request for proposals (RFP) for On-Call Right-of-Way Acquisition Services for the City of Atwater invites Proposals from qualified firms according to the requirements set forth in this RFP, including the format and content guidelines in Section 3. The Proposals will be reviewed and evaluated using the two-step, qualifications-based selection process described in Section 4. The capitalized terms in this RFP have the meanings as first used in the text of this RFP and as defined in Attachment A (Definition of Terms).

The City's intent with this RFP is to engage qualified firm(s) for all required On-Call right-of-way acquisition.

At completion of the evaluation process, the City of Atwater (Owner) will select up to three (3) Respondent(s) to award, or enter into negotiations for award of, the Professional Services Agreement for Right-of-Way Acquisition Services (see Attachment C, Example Professional Services Agreement).

This RFP is subject to revision after the date of issuance via written addenda. Any such addenda will be posted on the City's web site. It is each Respondent's responsibility to obtain all RFP addenda prior to submitting its Proposal.

In no event will the City be liable for any costs incurred by any Respondent or any other party in developing or submitting a Proposal.

All questions regarding this RFP shall be submitted in writing or via email to the City Contact (see Section 3.2) as early as possible but not later than 5:00 PM on Tuesday, February 20th, 2024. The City will respond no later than 5:00 PM on Friday, February 23rd, 2024 by posting written responses on the City website.

#### 1.2 RFP Organization

This RFQ consists of five Sections and three Attachments:

- Section 1: Invitation
- Section 2: Project Overview
- Section 3: Proposal Requirements
- Section 4: Proposal Evaluation and Selection
- Section 5: Conditions for Respondents
- Attachment A: Definition of Terms
- Attachment B: Required Federal-Aid Forms
- Attachment C: Sample Professional Services Agreement

The contents of the RFP Attachments take priority over any conflicting statements in the RFP Sections.

The City is providing these documents only for the purpose of obtaining Proposals for the Project and does not confer a license or grant for any other use.

#### 1.3 City's Objectives

The City's objectives for right-of-way acquisition for the Project are as follows:

- Quality: Manage Project delivery in accordance with the contract documents and applicable codes.
- Cost: Manage Project costs to the contract and provide accurate estimating for right-of-way costs.
- Schedule: Complete the Project by the scheduled completion date, earlier if possible.
- **Risk:** Manage Project delivery to minimize risk to the City and maximize potential for City to acquire rights of way without the need for condemnation.
- Safety: Ensure implementation of safety program(s) to best industry practices.

The City is committed to working in close collaboration with the selected firm to meet the City's goals and to obtain mutually-agreeable terms for all required acquisitions. The City intends to work equally closely with the selected firm(s) to ensure completion of the acquisitions on time, within budget, and without scope expansion.

## Section 2. Project Overview

#### 2.1 Project Scope of Work

The City of Atwater is seeking to retain consultants to provide Right-of-Way Acquisition services on projects that have a combination of local, state, and federal funding.

#### 2.2 Right-of-Way Acquisition Scope of Services

The following items are to be Provided by the City:

- 1. Plat map and legal description for each easement or portion of property to be acquired.
- 2. Provide copy of current title report and deed for each property subject to acquisition.
- 3. Approval of all acquisition documents in a timely manner.
- 4. Direction to Consultant regarding administrative settlements, negotiating authority, and condition of title acceptance.
- 5. Any templates to be used by Consultant (Offer of Dedication, etc.).
- 6. Selection of title company.
- 7. Preparation of escrow instructions (by City's selected title company).
- 8. Approval of conditions of title and escrow instructions, including but not limited to, "subject to" title exceptions.

The following specific tasks are to be completed by the selected firm as part of the Scope of Services. Respondents should include in their proposals any additional services necessary to complete the Project that may not be specifically listed below and are not listed as a service to be provided by the City.

- 1. Provide cost estimating and partial fee simple or easement dedication right-of-way acquisition required for construction of the Project. Federal Aid funds may be used during the course of this On-Call.
- 2. Assist the City in determining the best method for right-of-way acquisition (e.g., easement dedication, partial fee simple) for the Project.

- 3. Review title report for each subject property (to be provided by City) and advise City regarding any adverse conditions that could affect right-of-way acquisition.
- 4. Provide property owner with a Notice of Decision to Inspect. Upon City approval, the notice will be finalized by Consultant, signed by the City, and sent by Consultant on City letterhead with the required maps and other attachments.
- 5. Estimate the cost for a potential easement or partial fee simple acquisition for each subject property. Consultant shall, at a minimum, conduct field inspections and obtain and review sales data, sales listings, County Assessor's information, and other available public records for its use in estimating acquisition costs.
- 6. Deliver cost estimate in a Memorandum or Waiver Valuation format.
- 7. Maintain acquisition file for each property. All acquisition documents shall receive written approval as to form by the City prior to Consultant's use.
- 8. Negotiate to acquire an easement or partial acquisition from each subject property.
- 9. If agreement with owner cannot be reached, Consultant shall advise City that negotiations have reached an impasse.
- 10. If settlement with owner is reached pursuant to the City-approved cost estimate(s) or City-approved administrative settlement(s), then Consultant shall prepare a Memorandum of Settlement for transmittal to City.
- 11. Coordinate escrow closings and review escrow instructions.

#### 2.3 Project Schedule

For the purposes of this RFP it is assumed that the City and the selected firm will successfully negotiate a contract and that the Consultant will begin work on or before Tuesday, April 2nd, 2024. The City's intent is to complete all required acquisitions as soon as is practical so that construction of the Project can begin at the earliest opportunity.

# Section 3. Proposal Requirements

#### 3.1 Proposal Content

The proposals will be evaluated using a quality-based selection method. The City of Atwater discourages overly lengthy proposals. The proposal should include the following information. Failure to include the requested information in the requested format may result in a determination that the proposal is non-responsive.

- 1. Cover Letter 1 page maximum. Transmittal letter for the proposal and expression of interest in the project. The letter must be signed by the company officer(s) empowered to bind the firm, with the title of each (e.g., president, general partner). Include the consultant's complete name, business address, telephone number and website URL and the name and telephone number of person that the City should contact regarding the proposal.
- 2. Proposal Section 1 Organization and staffing of the team 2 pages maximum (excluding resumes), including a team and staff organization chart (foldout permissible). Consultant's Project Manager (who will be City's point of contact on the project) shall be clearly identified. This section should clearly define the roles and responsibilities of each member of the team listed in the organization chart. Describe the key team members' experience, emphasizing experience with similar projects, and in the local environment. List the dates, duration associated with the project. Include resumes of key project personnel, and resumes of key sub-consultant personnel that will participate on the project (no more

than 2 pages per resume) in an appendix to the proposal. Participation of local consultants, small and minority firms and women's business enterprises in this On-Call is encouraged when practical and efficient.

- 3. Proposal Section 2 Sample Projects by the proposed team 5 pages maximum. Include sample projects completed by the proposed team. Sample project should be similar in scope (right-of-way acquisition for a public agency). This section shall include a table that lists relevant projects completed by the firm with the following information:
- Project title
- Owner/agency
- Owner/agency point of contact (name, phone, email)
- Completion date (if applicable)
- O Contract amount, total change orders as a percentage of the original contract amount, claim amount (if any) and description of claim resolution
- Team members that worked on the project, their role on the project and level of participation as a percentage of a full time equivalent (FTE).
- 4. Proposal Section 3 Project Approach 5 pages maximum. Include a description of the key project elements/goals and how the proposed approach will manage the project expertly and in an efficient manner. Identify the challenges that might be expected and possible solutions or methods to resolve those challenges. This section must also describe the consultant's dispute resolution process, and the ability to efficiently close out the project from a construction and administrative perspective.
- 5. Proposal Section 4 Scope Proposal (and Cost Proposal see Caltrans Sample Cost proposal 2) length as necessary, with a Cost Proposal included in a separate sealed envelope with consultant name and labeled "Cost Proposal". The scope of work and cost proposal shall include: personnel; estimated labor hours; and hourly rates for each member of the project team; project expenses; subconsultant costs; and total costs. The cost proposal will not be opened until after each consultant's proposal has been carefully reviewed, interviews conducted (if necessary), and the consultant deemed most qualified to perform Right-of-Way Acquisition Services has been selected. Only the cost proposal for the selected consultant will be opened and will form the basis of negotiations for the Professional Services Agreement.
- 6. Proposal Section 5 Schedule and Resource Table length as necessary. The table should reflect the proposed resources for performing Right-of-Way Acquisition Services for the On-Call based on the consultant's anticipated schedule. The resource table shall include: project month, personnel, and estimated percent of FTE per month for each member of the project team. Subconsultants shall only be included if performing inspection over 25% FTE.

#### 3.2 Proposal Submittal

On behalf of the City, John Seymour, City Engineer Community Development Department, will act as the sole point of contact for this RFP and shall administer the RFP process. All communications shall be submitted in writing, or by email, and shall specifically reference this RFP. All questions or comments should be directed to the City Contact as follows:

John Seymour
City Engineer Community Development
City of Atwater
750 Bellevue Road
Atwater, CA 95301

Phone: (209) 357-6252

Email: jseymour@atwater.org

No oral communications from the City Contact or other individual is binding. No contact with City staff, City Council members, City Planning Commissioners, or any other public official, concerning the Project during the procurement process is allowed. A violation of this provision may result in disqualification of Respondent.

All submittals shall be addressed to the City Contact listed in this section and shall be in a sealed envelope clearly marked "Proposal for On-Call Right-of-Way Acquisition Services for the City of Atwater". The consultant's firm name and mailing address shall be on the sealed envelope. Four (4) bound paper Proposal documents (one original and three copies) and one electronic file (Adobe PDF format) on USB flash drive must be submitted no later than 2:00 PM on Thursday February 29th, 2024. Submittals received after this date and time will not be accepted and will be returned to the consultant unopened unless necessary for identification purposes. Per Section 3.1.5, the cost proposal must be submitted in a sealed envelope separate from the Proposal.

#### 3.3 Federal-Aid Provisions

The proposing Consultant's services may be federally funded, which necessitate compliance with additional requirements. Special attention is directed to RFP Attachment 2 – Local Assistance Procedures Manual Exhibit (LAPM) 10-I, Notice to Proposers DBE Information. The proposing Consultant shall complete and submit the following forms with the proposal to be considered responsive. These forms and instructions are provided for the proposer in RFP Attachment 2.

- Local Agency Proposer DBE Commitment (Consultant Contracts); (LAPM 10-O1). The local agency's contract DBE goal will be determined with each task order issued.
- DBE Information Good Faith Effort (LAPM 15-H) Required only if DBE goal is not achieved. It is recommended that Proposer prepare and submit a GFE irrespective of meeting the DBE goal.
- Disclosure of Lobbying Activities (LAPM 10-Q).

Upon award of a federal-aid project and through completion of the project, the successful proposing Consultant will be required to follow applicable federal-aid requirements and shall complete and submit with the agreement the following forms at the time it is necessary:

- Local Agency Proposer DBE Information (Consultant Contracts) (LAPM 10-02);
- Any other relevant forms required during the project.

Consultant shall demonstrate familiarity of providing services for federally funded projects and has clear

understanding of requirements/needs to facilitate the project through Caltrans Local Assistance and Local Assistance Procedures Manual.

#### 3.4 Disclaimers

This Request for Proposals does not commit the City of Atwater to award a contract or to pay any costs incurred in the preparation of a proposal in response to this Request.

## Section 4. Proposal Evaluation

#### 4.1 Evaluation Criteria

The ideal firm and will have extensive experience completing right-of-way acquisitions for public agencies for roadway, highway, or similar projects. Experience listed in the proposal should demonstrate the capability of the firm to successfully complete similar projects. The City of Atwater is primarily interested in the relevant project experience of the team that will provide services to the City. Rating considerations may be given to firms assigning personnel to this Project who possess relevant certifications and/or licensure in their area of service.

Written proposals will be evaluated by City employees based upon the firm's capability in supporting each of the following items:

- Consultant team organization and staffing (15%)
- Consultant team qualifications and experience, firm sample projects (35%)
- Project Approach (25%)
- Scope of services proposed (25%)

#### 4.2 Selection Process

The City of Atwater will review and evaluate the proposals and the top ranked teams may be interviewed. After the evaluation process is complete, the City will notify Respondents of the rankings. The top-ranked consultant team will be contacted to begin contract negotiations. If negotiations with the top-ranked consultant are not successful, then the second-ranked consultant team will be invited to enter contract negotiations, and so on. City staff will recommend award of a Professional Services Agreement by the City Council to the selected consultant after negotiations are complete.

# Section 5. Conditions for Respondents

#### 5.1 Ineligible Firms and Individuals

The following firms and individuals are serving in an advisory capacity to the City for this Project and are therefore not eligible to assist or participate with any Respondent that submits a Proposal in response to the RFP:

VVH Consulting Engineers

#### 5.2 Conflict of Interest

Each Respondent is responsible for determining whether or not its participation or the participation of other Project Team members in the Project constitutes a conflict of interest or a potential conflict of interest under California Government Code Sections 1090 or 83111-83116, or other applicable law. Each Respondent must investigate and manage any potential conflict of interest as part of considering whether to submit a Proposal and when assembling its Project team. Given the complexity in

determining the existence of a conflict of interest, it is difficult to generalize about what facts might, or might not, result in a conflict of interest. Accordingly, the following are intended to be general guidelines that potential Respondents should treat solely as a starting point in their analysis:

- Any person or firm who substantially participated in the preparation of this RFP package, or any material element thereof, is prohibited from participating in the preparation of a proposal by, or otherwise being a part of, any team responding to this RFP.
- A Respondent is prohibited from including as a member of their Project Team or otherwise using on this project any person who substantially participated in the preparation of the RFP, or any material element thereof. The existence of such a conflict of interest is a basis for the City to disqualify a firm's participation in this RFP process. If the City determines that a firm is disqualified because of the existence of such a conflict of interest, it will provide the firm with a written statement of the facts leading to that conclusion.

#### 5.3 Confidentiality and Proprietary Information

All materials and information submitted to the City under this RFP process becomes the exclusive property of the City but, if not otherwise a public record under the California Public Records Act (California Government Code section 6250 et seq.), shall not be open to public inspection. All submissions and other correspondence will be subject to the following requirements:

- After issuance of the Respondent rankings, all submissions will be subject to public disclosure to the extent such information constitutes a public record under the California Public Records Act.
- There are a limited number of exceptions to the disclosure requirements under the Public Records Act, such as for trade secret information. The City is not in a position to determine what information in a submission, if any, may be subject to one of these exceptions. Accordingly, if a firm believes that any specific portion of its submission is exempt from disclosure under the Public Records Act, the firm must mark the portion of the submission as such and state the specific provision in the Act that provides the exemption and the factual basis for claiming the exemption. For example, if a firm believes a submission contains trade secret information, the firm must plainly mark the information as "Trade Secret" and refer to the appropriate section of the Public Records Act which provides the exemption for such information and the factual basis for claiming the exemption.
- If a request is made for information in a submission that a firm has properly marked as exempt from disclosure under the Public Records Act (e.g. information that the firm has marked as "Confidential", "Trade Secret" or "Proprietary"), the City will provide the firm with reasonable notice of the request and the opportunity to seek protection from disclosure by a court of competent jurisdiction. It will be the firm's sole responsibility to seek such protection from a court. Failure to identify proprietary information will result in all unmarked sections being deemed non-proprietary and available upon public request.
- Any submission that contains language attempting to make overbroad portions of the submission exempt from disclosure or that fails to provide the exemption information required above will be considered a public record in its entirety. Therefore, do not mark your entire submission as "confidential," "trade secret," or "proprietary."

#### 5.4 Rights of the Owner

In connection with this RFP, including the receipt and evaluation of Proposals and award of the Professional Services Agreement, the City reserves to itself (at its sole discretion) all rights available to it under applicable law, including without limitation, with or without cause, and with or without notice, the right to:

- Cancel, withdraw, postpone, or extend this RFP, in whole or in part, at any time prior to the execution of the Professional Services Agreement, without incurring any obligations or liabilities.
- Modify the Project schedule.
- Waive deficiencies, informalities and irregularities in a Proposal and accept and review a nonconforming Proposal.
- Suspend and terminate the procurement process or terminate evaluations of Proposals received.
- Permit corrections to data submitted with any Proposal.
- Hold meetings and interviews, and conduct discussions and correspondence, with one or more of the Respondents to seek an improved understanding of any information contained in a Proposal.
- Seek or obtain, from any source, data that has the potential to improve the understanding and evaluation of the Proposals.
- Seek clarification from any Respondent to fully understand information provided in the Proposal and to help evaluate and rank the Respondents.
- Reject a Proposal containing exceptions, additions, qualifications or conditions not called for in the RFP or otherwise not acceptable to the City.
- Conduct an independent investigation of any information, including prior experience, included in a Proposal by contacting project references, accessing public information, contacting independent parties, or any other means.
- Request additional information from a Respondent during the evaluation of its Proposal.
- The City of Atwater reserves the right to negotiate with any qualified firm regardless of whether the firm responded to this RFP.

#### 5.5 Obligation to Keep Project Team Intact

Respondents are advised that all firms and Key Personnel identified in the Proposal shall remain on the Project Team for the duration of the procurement process and execution of the Project. If extraordinary circumstances require a change, it must be submitted in writing to the City Contact, who, at his or her sole discretion, will determine whether to authorize a change, recognizing that certain circumstances (such as termination of employment) may occur that are beyond the firm's control. Unauthorized changes to the Project Team at any time during the procurement process may result in elimination of the Respondent from further consideration.

#### 5.6 Addenda

If any revisions to the RFP or procurement process become necessary or desirable (at the City's sole discretion), the City may issue written addenda. The City will transmit addenda directly only to firms directly invited to respond to this RFP. The City will post all addenda on the City's website at <a href="https://www.atwater.org/bids-rfpsrfqs/">https://www.atwater.org/bids-rfpsrfqs/</a> and through any third-party sites or services where they RFP was initially advertised. It is Respondent's responsibility to obtain all addenda prior to submitting its Proposal.

#### 5.7 Protests

The following procedures shall apply whenever any interested party desires to dispute the selection of a firm for negotiations and/or award of a Professional Services Agreement or any other aspect of the RFP process. A Respondent has no right to dispute a determination that it is not qualified based upon a late or incomplete Proposal submittal. There is no right to dispute the RFP process requirements and/or specifications if any objection thereto could have been addressed by submitting a question and/or objection prior to the Deadline for Questions. The protest by the interested party shall be undertaken at the interested party's expense.

The interested party initiates a protest by delivering to the City a written notice requesting a hearing and setting forth the grounds for the protest as well as all the facts relevant to the protest. The protesting party must deliver the written notice to the same location that the Proposals were required to be delivered. The protesting party must deliver such written notice within 10 business days following the date of the City's transmittal of Respondent Rankings. The protesting party waives its right to dispute City's decision if it fails to deliver the notice within 10 business days following the date of City's written Respondent Rankings. Protests that do not follow these procedures shall not be considered and shall fail to exhaust administrative remedies with the City. The protest procedures constitute the sole administrative remedy available to any party under this procurement. Upon exhaustion of this remedy no additional recourse is available with the City of Atwater.

Upon receipt of the formal protest, the City Manager, or his/her designee, will attempt to resolve the protest and/or render a decision with respect to the merits of the protest, within a reasonable time. The decision of the City Manager, or his/her designee, constitutes the protesting party's entire administrative remedy. A protest shall be disallowed when, in the judgment of the City Manager, or his/her designee, it has been submitted: (1) as a delay tactic; (2) for the purpose of posturing the protester advantageously for future procurement; (3) in a form that deviates from the one prescribed; (4) without adequate factual basis or merit; or

(5) in an untimely manner or other procedural irregularity or deviation.

In the event that a protesting party does not appear at the protest hearing as scheduled by the City Manager, if any, the protest will be deemed forfeited by protesting party and disallowed. REQUEST FOR PROPOSALS

#### Attachment A

#### **Definition of Terms**

The definitions of some of the capitalized terms used in this RFP are presented below:

**Consultant** – The firm selected by the City to provide Right-of-Way Acquisition services for the Project. **Key Personnel** – The individuals, employed by Consultant or other firm included on the Project Team, who would

fill certain key roles in delivery of Right-of-Way Acquisition services.

Owner - City of Atwater

**On-Call** – City of Atwater Retainer Agreement.

**Project Team** – All of the Consultant's personnel and any additional firms (such as subconsultants) included in the

Proposal.

**Respondent** – The entity responding to this RFP by submitting the Proposal.

**Right-of-Way** – The entity responding to this RFP by submitting the Proposal.

**Right-of-Way Acquisition Services** – The scope of services as listed in this RFP.

# Attachment B- Required Federal Forms

#### EXHIBIT 10-O1 CONSULTANT PROPOSAL DBE COMMITMENT

1. Local Agency:		2. Contract DBE Goal:		
3. Project Description:				
4. Project Location:				
5. Consultant's Name:			6. Prime Certi	fled DBE: 🗆
Description of Work, Service, or Materials     Supplied	8. DBE Certification Number	9. DBE Contact Informati	on	10. DBE %
Local Agency to Complete this	Section			
17. Local Agency Contract Number: 18. Federal-Ald Project Number:		11. TOTAL CLAIMED DBE PART	ICIPATION	%
Consultant's Ranking after Evaluation:				
Local Agency certifies that all DBE certifications are this form is complete and accurate.		IMPORTANT: Identify all DBE firms regardless of tier. Written confirmation required.	peing claimed i on of each lister	or creat, d DBE is
21. Local Agency Representative's Signature	22. Date	12. Preparer's Signature	13. Date	
23. Local Agency Representative's Name	24. Phone	14. Preparer's Name	15. Phone	e
25. Local Agency Representative's Title		16. Preparer's Title	_	

DISTRIBUTION: Original - Included with consultant's proposal to local agency.

ADA Notice: For individuals with sensory disabilities, this document is available in alternate formats. For information call (916) 654-6410 or TDD (916) 654-6420 or Write Records and Forms Management, 1120 N Street, MS-89, Sacramento, CA 95814.

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#### INSTRUCTIONS – CONSULTANT PROPOSAL DBE COMMITMENT

#### CONSULTANT SECTION

- Local Agency Enter the name of the local or regional agency that is funding the contract.
- Contract DBE Goal Enter the contract DBE goal percentage as it appears on the project advertisement.
- Project Location Enter the project location as it appears on the project advertisement.
- Project Description Enter the project description as it appears on the project advertisement (Bridge Rehab. Seismic Rehab, Overlay, Widening, etc.).
- 5. Consultant's Name Enter the consultant's firm name.
- Prime Certified DBE Check box if prime contractor is a certified DBE.
- 7. Description of Work, Services, or Materials Supplied Enter description of work, services, or materials to be provided. Indicate all work to be performed by DBEs including work performed by the prime consultant's own forces, if the prime is a DBE. If 100% of the item is not to be performed or furnished by the DBE, describe the exact portion to be performed or furnished by the DBE. See LAPM Chapter 9 to determine how to count the participation of DBE firms.

  8. DBE Certification Number - Enter the DBE's Certification Identification Number. All DBEs must be certified
- on the date bids are opened.
- DBE Contact Information Enter the name, address, and phone number of all DBE subcontracted consultants. Also, enter the prime consultant's name and phone number, if the prime is a DBE.
- DBE % Percent participation of work to be performed or service provided by a DBE. Include the prime consultant if the prime is a DBE. See LAPM Chapter 9 for how to count full/partial participation.
- 11. Total Claimed DBE Participation % Enter the total DBE participation claimed. If the total % claimed is less than item "Contract DBE Goal," an adequately documented Good Faith Effort (GFE) is required (see Exhibit 15-H DBE Information - Good Faith Efforts of the LAPM).
- 12. Preparer's Signature The person completing the DBE commitment form on behalf of the consultant's firm must sign their name.
- Date Enter the date the DBE commitment form is signed by the consultant's preparer.
- 14. Preparer's Name Enter the name of the person preparing and signing the consultant's DBE commitment
- 15. Phone Enter the area code and phone number of the person signing the consultant's DBE commitment form.
- 16. Preparer's Title Enter the position/title of the person signing the consultant's DBE commitment form.

#### LOCAL AGENCY SECTION

- 17. Local Agency Contract Number Enter the Local Agency contract number or identifier.
- 18. Federal-Aid Project Number Enter the Federal-Aid Project Number.
- Proposed Contract Execution Date Enter the proposed contract execution date.
- 20. Consultant's Ranking after Evaluation Enter consultant's ranking after all submittals/consultants are evaluated. Use this as a quick comparison for evaluating most qualified consultant.
- 21. Local Agency Representative's Signature The person completing this section of the form for the Local Agency must sign their name to certify that the information in this and the Consultant Section of this form is complete and accurate.
- Date Enter the date the DBE commitment form is signed by the Local Agency Representative.
- 23. Local Agency Representative's Name Enter the name of the Local Agency Representative certifying the consultant's DBE commitment form.
- 24. Phone Enter the area code and phone number of the person signing the consultant's DBE commitment form.
- 25. Local Agency Representative Title Enter the position/title of the Local Agency Representative certifying the consultant's DBE commitment form.

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## EXHIBIT 10-Q DISCLOSURE OF LOBBYING ACTIVITIES

COMPLETE THIS FORM TO DISCLOSE LOBBYING ACTIVITIES PURSUANT TO 31 U.S.C. 1352

1. Type of Federal Action: 2. Status of F	ederal Action: 3. Report Type:
a. contract b. grant c. cooperative agreement d. loan e. loan guarantee f. loan insurance	oplication a. initial b. material change
4. Name and Address of Reporting Entity  Prime Subawardee Tier, if known	<ol> <li>If Reporting Entity in No. 4 is Subawardee, Enter Name and Address of Prime:</li> </ol>
Congressional District, if known	Congressional District, if known
6. Federal Department/Agency:	7. Federal Program Name/Description:
	CFDA Number, if applicable
8. Federal Action Number, if known:	9. Award Amount, if known:
10. Name and Address of Lobby Entity (If individual, last name, first name, MI)	11. Individuals Performing Services (including address if different from No. 10) (last name, first name, MI)
(attach Continuation	Sheet(s) if necessary)
12. Amount of Payment (check all that apply)	14. Type of Payment (check all that apply)
\$ actual planned  13. Form of Payment (check all that apply):  a. cash b. in-kind; specify: nature  Value	a. retainer b. one-time fee c. commission d. contingent fee e deferred f. other, specify
<ol> <li>Brief Description of Services Performed or to be per officer(s), employee(s), or member(s) contacted, for</li> </ol>	
(attach Continuation	on Sheet(s) if necessary)
16. Continuation Sheet(s) attached: Yes	No
17. Information requested through this form is authorized by Title 31 U.S.C. Section 1352. This disclosure of lobbying reliance was placed by the tier above when his transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C.	Signature: Print Name:
1352. This information will be reported to Congress semiannually and will be available for public inspection. Any person who fails to file the required disclosure shall be subject	Title:
to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.	Telephone No.: Date:
	Authorized for Local Reproduction
Federal Use Only:	Standard Form - LLL

Standard Form LLL Rev. 04-28-06

Distribution: Orig-Local Agency Project Files

#### INSTRUCTIONS FOR COMPLETING EXHIBIT 10-O DISCLOSURE OF LOBBYING ACTIVITIES

This disclosure form shall be completed by the reporting entity, whether subawardee or prime federal recipient at the initiation or receipt of covered federal action or a material change to previous filing pursuant to title 31 U.S.C. Section 1352. The filing of a form is required for such payment or agreement to make payment to lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress an officer or employee of Congress or an employee of a Member of Congress in connection with a covered federal action. Attach a continuation sheet for additional information if the space on the form is inadequate. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

- Identify the type of covered federal action for which lobbying activity is or has been secured to influence, the outcome of a
  covered federal action.
- 2. Identify the status of the covered federal action.
- Identify the appropriate classification of this report. If this is a follow-up report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last, previously submitted report by this reporting entity for this covered federal action.
- 4. Enter the full name, address, city, state, and zip code of the reporting entity. Include Congressional District if known. Check the appropriate classification of the reporting entity that designates if it is or expects to be a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the first tier. Subawards include but are not limited to: subcontracts, subgrants, and contract awards under grants.
- If the organization filing the report in Item 4 checks "Subawardee" then enter the full name, address, city, state, and zip code of the prime federal recipient. Include Congressional District, if known.
- Enter the name of the federal agency making the award or loan commitment. Include at least one organization level below agency name, if known. For example, Department of Transportation, United States Coast Guard.
- Enter the federal program name or description for the covered federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans and loan commitments.
- Enter the most appropriate federal identifying number available for the federal action identification in item 1 (e.g., Request for Proposal (RFP) number, Invitation for Bid (IFB) number, grant announcement number, the contract grant or loan award number, the application/proposal control number assigned by the federal agency). Include prefixes, e.g., "RFP-DE-90-001."
- For a covered federal action where there has been an award or loan commitment by the Federal agency, enter the federal amount of the award/loan commitments for the prime entity identified in item 4 or 5.
- Enter the full name, address, city, state, and zip code of the lobbying entity engaged by the reporting entity identified in Item 4 to influence the covered federal action.
- Enter the full names of the individual(s) performing services and include full address if different from 10 (a). Enter Last Name, First Name and Middle Initial (MI).
- 12. Enter the amount of compensation paid or reasonably expected to be paid by the reporting entity (Item 4) to the lobbying entity (Item 10). Indicate whether the payment has been made (actual) or will be made (planned). Check all boxes that apply. If this is a material change report, enter the cumulative amount of payment made or planned to be made.
- Check all boxes that apply. If payment is made through an in-kind contribution, specify the nature and value of the in-kind payment.
- 14. Check all boxes that apply. If other, specify nature.
- 15. Provide a specific and detailed description of the services that the lobbyist has performed or will be expected to perform and the date(s) of any services rendered. Include all preparatory and related activity not just time spent in actual contact with federal officials. Identify the federal officer(s) or employee(s) contacted or the officer(s) employee(s) or Member(s) of Congress that were contacted.
- Check whether or not a continuation sheet(s) is attached.
- 17. The certifying official shall sign and date the form, and print his/her name title and telephone number.

Public reporting burden for this collection of information is estimated to average 30-minutes per response, including time for reviewing instruction, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, D.C. 20503. SF-LLL-Instructions Rev. 06-04

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#### **EXHIBIT 15-H: PROPOSER/CONTRACTOR GOOD FAITH EFFORTS**

The established a Disadvantaged Business Enterprise (DBE) goal of			Cost Proposal Due Date	PE/CE
for this contract. The information provided herein shows the required good faith efforts to meet or exceed the DBE contract goal.  Proposers or bidders submit the following information to document their good faith efforts within five (5) calendar days from cost proposal due date or bid opening. Proposers and bidders are recommended to submit the following information even if the Exhibit 10-O1: Consultant Proposal DBE Commitments or Exhibit 15-G: Construction Contract DBE Commitment indicate that the proposer or bidder has met the DBE goal. This form protects the proposer's or bidder's eligibility for award of the contract if the administering agency determines that the bidder failed to meet the goal for various reasons, e.g., a DBE firm was not certified at bid opening, or the bidder made a mathematical error.  The following items are listed in the Section entitled "Submission of DBE Commitment" of the Special Provisions, please attach additional sheets as needed:  A. The names and dates of each publication in which a request for DBE participation for this project was placed by the bidder (please attach copies of advertisements or proofs of publication):  Publications  Dates of Advertisement  B. The names and dates of written notices sent to certified DBEs soliciting bids for this project and the dates and methods used for following up initial solicitations to determine with certainty whether the DBEs were interested (please attach copies of solicitations, telephone records, fax confirmations, etc.):		Federal-aid Project No(s).	Bid Opening Date	CON
days from cost proposal due date or bid opening. Proposers and bidders are recommended to submit the following information even if the Exhibit 10-O1: Consultant Proposal DBE Commitments or Exhibit 15-G: Construction Contract DBE Commitment indicate that the proposer or bidder has met the DBE goal. This form protects the proposer's or bidder's eligibility for award of the contract if the administering agency determines that the bidder failed to meet the goal for various reasons, e.g., a DBE firm was not certified at bid opening, or the bidder made a mathematical error.  The following items are listed in the Section entitled "Submission of DBE Commitment" of the Special Provisions, please attach additional sheets as needed:  A. The names and dates of each publication in which a request for DBE participation for this project was placed by the bidder (please attach copies of advertisements or proofs of publication):  Publications  Dates of Advertisement  B. The names and dates of written notices sent to certified DBEs soliciting bids for this project and the dates and methods used for following up initial solicitations to determine with certainty whether the DBEs were interested (please attach copies of solicitations, telephone records, fax confirmations, etc.):		for this contract. The information provid	tablished a Disadvantaged Business Enterpri ded herein shows the required good faith effo	se (DBE) goal of rts to meet or exceed
A. The names and dates of each publication in which a request for DBE participation for this project was placed by the bidder (please attach copies of advertisements or proofs of publication):  Publications  Dates of Advertisement  B. The names and dates of written notices sent to certified DBEs soliciting bids for this project and the dates and methods used for following up initial solicitations to determine with certainty whether the DBEs were interested (please attach copies of solicitations, telephone records, fax confirmations, etc.):	days fro following Constru protects the bidd	m cost proposal due date or bid openir g information even if the Exhibit 10-O1: ction Contract DBE Commitment indica the proposer's or bidder's eligibility for er failed to meet the goal for various re	ng. Proposers and bidders are recommended Consultant Proposal DBE Commitments or E ate that the proposer or bidder has met the DB award of the contract if the administering ago	to submit the Exhibit 15-G: BE goal. This form ency determines that
project was placed by the bidder (please attach copies of advertisements or proofs of publication):  Publications  Dates of Advertisement  B. The names and dates of written notices sent to certified DBEs soliciting bids for this project and the dates and methods used for following up initial solicitations to determine with certainty whether the DBEs were interested (please attach copies of solicitations, telephone records, fax confirmations, etc.):			titled "Submission of DBE Commitment" of th	e Special Provisions,
B. The names and dates of written notices sent to certified DBEs soliciting bids for this project and the dates and methods used for following up initial solicitations to determine with certainty whether the DBEs were interested (please attach copies of solicitations, telephone records, fax confirmations, etc.):		project was placed by the bidder (pleas	· · · · · · · · · · · · · · · · · · ·	
the dates and methods used for following up initial solicitations to determine with certainty whether the DBEs were interested (please attach copies of solicitations, telephone records, fax confirmations, etc.):		Publications	Dates of A	dvertisement
the dates and methods used for following up initial solicitations to determine with certainty whether the DBEs were interested (please attach copies of solicitations, telephone records, fax confirmations, etc.):				
the dates and methods used for following up initial solicitations to determine with certainty whether the DBEs were interested (please attach copies of solicitations, telephone records, fax confirmations, etc.):				
the dates and methods used for following up initial solicitations to determine with certainty whether the DBEs were interested (please attach copies of solicitations, telephone records, fax confirmations, etc.):				
		the dates and methods used for following DBEs were interested (please attach c	ng up initial solicitations to determine with ce opies of solicitations, telephone records, fax or	rtainty whether the confirmations, etc.):

C.	C. The items of work made available to DBE firms including those unbundled contract work items into economically feasible units to facilitate DBE participation. It is the bidder's responsibility to demonstrate that sufficient work to facilitate DBE participation in order to meet or exceed the DBE contract goal.			responsibility to	
	Items of Work	Proposer or Bidder Normally Performs Item (Y/N)	Breakdown of Items	Amount (\$)	Percentage Of Contract
D.	rejection of the	ddresses and phone numbers e DBEs, the firms selected for the price difference for each	that work (please att	tach copies of	quotes from the firms
	Names, addre	esses and phone numbers of r	ejected DBEs and the	e reasons for t	he bidder's rejection of

Names, addresses and phone numbers of firms selected for the work above:

E. Efforts (e.g. in advertisements and solicitations) made to assist interested DBEs in obtaining information related to the plans, specifications and requirements for the work which was provided to DBEs:

F.		citations) made to assist interested DBE ecessary equipment, supplies, materials ment the DBE subcontractor purchases	s, or related assistance or
G.	The names of agencies, organizations recruiting and using DBE firms (please received, i.e., lists, Internet page down	attach copies of requests to agencies a	
	Name of Agency/Organization	Method/Date of Contact	Results

H. Any additional data to support a demonstration of good faith efforts:

#### COST-PLUS-FIXED FEE OR LUMP SUM OR FIRM FIXED PRICE CONTRACTS

(DESIGN, ENGINEERING AND ENVIRONMENTAL STUDIES)

Note: Mark-ups are Not Allowed	☐ Prim	ne Consultan	t 🗆 S	Subconsultant $\Box$ 2 <sup>nd</sup>	Tier Subconsultant
Consultant					
	Contract No.			Date	
DIRECT LABOR					
Classification/Title	Name	I	Hours	Actual Hourly Rate	Total
LABOR COSTS		-			
a) Subtotal Direct Labor Costs					
b) Anticipated Salary Increase	s (see page 2 for calculation	ion)			
	c) TC	TAL DIREC	CT LAB	<b>OR COSTS</b> $[(a) + (b)]$	
INDIRECT COSTS d) Fringe Benefits (Rate:	e) Total Fri	nga Ranafita [	(a) v (d)	]	
d) Fringe Benefits (Rate:)  Overhead (Rate:)	_ )	g) Overhead [	$(c) \times (d)$ $(c) \times (f)$	]	
h) General and Administrative					
	i)	TOTAL INI	DIRECT	$\Gamma \text{ COSTS } [(e) + (g) + (i)]$	
FIXED FEE	•			(j)] x fixed fee]	
1) CONSULTANT'S OTHER 1	•				
Description	*	Quantity	Unit		Total
•				1	
		1) TOTAL O	THER I	DIRECT COSTS	
m) SUBCONSULTANTS' CO	STS (Add additional pa	ges if necessa	ry)		
Subconsultant 1:					
Subconsultant 2: Subconsultant 3:					
Subconsultant 4:			-		
	m) TO	TAL SUBCO	ONSUL	TANTS' COSTS	
n) TOTAL OTHER DIF	RECT COSTS INCLUD	ING SUBCO	NSULT	<b>CANTS</b> [(l)+(m)]	
		TOTAL CO	ST [(c)	+(j) + (k) + (n)	
NOTES:			200	· · · · · · · · · · · · · · · · · · ·	

- 1. Key personnel <u>must</u> be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- 2. The cost proposal format shall not be amended. Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans.
- 3. Anticipated salary increases calculation (page 2) must accompany.

#### COST-PLUS-FIXED FEE OR LUMP SUM OR FIRM FIXED PRICE CONTRACTS

(CALCULATIONS FOR ANTICIPATED SALARY INCREASES)

#### 1. Calculate Average Hourly Rate for 1st year of the contract (Direct Labor Subtotal divided by total hours)

Direct Labor Subtotal per Cost Proposal	Total Hours per Cost Proposal		Avg Hourly Rate	5 Year Contract Duration
\$250,000.00	500	=	\$50.00	Year 1 Avg Hourly Rate

#### 2. Calculate hourly rate for all years (Increase the Average Hourly Rate for a year by proposed escalation %)

	Avg Hourly Rate		Proposed Escalation			
Year 1	\$50.00	+	2%	=	\$51.00	Year 2 Avg Hourly Rate
Year 2	\$51.00	+	2%	=	\$52.02	Year 3 Avg Hourly Rate
Year 3	\$52.02	+	2%	=	\$53.06	Year 4 Avg Hourly Rate
Year 4	\$53.06	+	2%	=	\$54.12	Year 5 Avg Hourly Rate

#### 3. Calculate estimated hours per year (Multiply estimate % each year by total hours)

	Estimated % Completed Each Year	Total Hours per Cost Proposal		Total Hours per Year	
Year 1	20.0%	5000	=	1000	Estimated Hours Year 1
Year 2	400%	5000	=	2000	Estimated Hours Year 2
Year 3	15.0%	5000	=	750	Estimated Hours Year 3
Year 4	15.0%	5000	=	750	Estimated Hours Year 4
Year 5	100%	5000	=	500	Estimated Hours Year 5
Total	100%	Total	=	5000	

#### 4. Calculate Total Costs including Escalation (Multiply Average Hourly Rate by the number of hours)

	Avg Hourly Rate (calculated above)	Estimated hours (calculated above)		Cost per Year	
Year 1	\$50.00	1000	=	\$50,000.00	Estimated Hours Year 1
Year 2	\$51.00	2000	=	\$102,000.00	Estimated Hours Year 2
Year 3	\$52.02	750	=	\$39,015.00	Estimated Hours Year 3
Year 4	\$53.06	750	=	\$39,795.30	Estimated Hours Year 4
Year 5	\$54.12	500	=	\$27,060.80	Estimated Hours Year 5
	Total Direct Labor Cos	st with Escalation	=	\$257,871.10	
	Direct Labor Subtotal I	pefore Escalation	=	\$250,000.00	
	Estimated total of Dir	rect Labor Salary	=		Transfer to Page 1
		Increase		\$7,871.10	_

#### NOTES:

- 1. This is not the only way to estimate salary increases. Other methods will be accepted if they clearly indicate the % increase, the # of years of the contract, and a breakdown of the labor to be performed each year
- 2. An estimation that is based on direct labor multiplied by salary increase % multiplied by the # of years is not acceptable.
  - (i e.  $$250,000 \times 2\% \times 5 \text{ yrs} = $25,000 \text{ is not an acceptable methodology})$
- 3. This assumes that one year will be worked at the rate on the cost proposal before salary increases are granted.
- 4. Calculations for anticipated salary escalation must be provided.

#### **Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 1. Generally Accepted Accounting Principles (GAAP)
- 2. Terms and conditions of the contract
- 3. Title 23 United States Code Section 112 Letting of Contracts
- 4. 48 Code of Federal Regulations Part 31 Contract Cost Principles and Procedures
- 5. <u>23 Code of Federal Regulations Part 172</u> Procurement, Management, and Administration of Engineering and Design Related Service
- 6. <u>48 Code of Federal Regulations Part 9904 Cost Accounting Standards Board</u> (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement. Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

## Prime Consultant or Subconsultant Certifying:

Name		I tile ":	
Signature:	_	Date of Certific	cation (mm/dd/yyyy):
Email:		Phone Numbe	r:
Address:			<del></del>
a level n	o lower than a Vice Pres to represent the financi	sident or a Chief Financial (	t's or subconsultant's organization at Officer, or equivalent, who has tablish the cost proposal for the
List services the	consultant is providing	under the proposed contra	ict:

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allowe Consultant		∃ Prime Consultant	□ Subc	onsultant	□ 2 <sup>nd</sup> Tier Subconsultant
Project No	Contract No	Contract A	Amount \$		Date
For Combined Rate	Fringe Benefit % + General &Administra			=	Combined ICR%
		OR			
For Home Office Rate  For Field Office Rate	Fringe Benefit % + General &Administra			=	Home Office ICR%
	Fringe Benefit % + General &Administra	ative %		=	Field Office ICR%
			Fee	<del>-</del>	%

#### **BILLING INFORMATION**

#### CALCULATION INFORMATION

Name/Job Title/Classification1	Hourly Billing Rates <sup>2</sup>		Effective Date of Hourly Rate		Actual or Avg.	% or \$	Hourly Range -	
	Straight <sup>3</sup>	OT(1.5x)		From	To	Hourly Rate4	Increase	for Classifications Only
John Doe - Project Manager *	\$0.00	\$0.00	\$0.00	01/01/2016	12/31/2016	\$0.00		Not Applicable
Civil Engineer II	\$0.00	\$0.00	\$0.00	01/01/2017	12/31/2017	\$0.00	0.0%	
	\$0.00	\$0.00	\$0.00	01/01/2018	12 <i>1</i> 31/2018	\$0.00	0.0%	
Sue Jones – Construction	\$0.00	\$0.00	\$0.00	01/01/2016	12/31/2016	\$0.00		Not Applicable
Engineer/Inspector	\$0.00	\$0.00	\$0.00	01/01/2017	1 <i>2/</i> 31/2017	\$0.00	0.0%	
Engineer I	\$0.00	\$0.00	\$0.00	01/01/2018	12/31/2018	\$0.00	0.0%	
Buddy Black – Claims Engineer	\$0.00	\$0.00	\$0.00	01/01/2016	12/31/2016	\$0.00		Not Applicable
Engineer III	\$0.00	\$0.00	\$0.00	01/01/2017	1 <i>2/</i> 31/2017	\$0.00	0.0%	
	\$0.00	\$0.00	\$0.00	01/01/2018	12/31/2018	\$0.00	0.0%	
Land Surveyor **	\$0.00	\$0.00	\$0.00	01/01/2016	12/31/2016	\$0.00		\$00 - \$00
	\$0.00	\$0.00	\$0.00	01/01/2017	12/31/2017	\$0.00	0.0%	\$00 - \$00
	\$0.00	\$0.00	\$0.00	01/01/2018	12 <i>1</i> 31/2018	\$0.00	0.0%	\$00 - \$00
Technician	\$0.00	\$0.00	\$0.00	01/01/2016	12/31/2016	\$0.00	·	\$00 - \$00
	\$0.00	\$0.00	\$0.00	01/01/2017	12/31/2017	\$0.00	0.0%	\$00 - \$00
	\$0.00	\$0.00	\$0.00	01/01/2018	12/31/2018	\$0.00	0.0%	\$00 - \$00

(Add pages as necessary)

#### NOTES:

- 1. Key personnel <u>must</u> be marked with an asterisk (\*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (\*\*). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- 2. The cost proposal format shall not be amended.
- 3. Billing rate = actual hourly rate \* (1+ ICR) \* (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- 4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

#### **SAMPLE COST PROPOSAL 2**

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant			Prime Consu	ultant 🗆 :	Subconsultant	
Project No	t No Contract No			Date		
SCHEDULE OF C	THER DIRECT CO	OST ITEMS	6 (Add add	itional pages	as necessary	y)
Description of Item		Quantity	Unit	Unit Cost		Total
· · · · ·						
5						
Subconsultant 1:	V.			11		
Subconsultant 2:					i.	
Subconsultant 3:						
Subconsultant 4:						
Subconsultant 5:				•		

Note: Add additional pages if necessary.

#### NOTES:

- 1. List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- 2. Proposed ODC items should be consistently billed regardless of client and contract type.
- 3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- 4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- 5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- 6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.

- 7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- 8. If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- 9. The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- 10. Add additional pages if necessary.
- 11. Subconsultants must provide their own cost proposals.

#### **Certification of Direct Costs:**

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 7. Generally Accepted Accounting Principles (GAAP)
- 8. Terms and conditions of the contract
- 9. Title 23 United States Code Section 112 Letting of Contracts
- 10. 48 Code of Federal Regulations Part 31 Contract Cost Principles and Procedures
- 11. 23 Code of Federal Regulations Part 172 Procurement, Management, and Administration of Engineering and Design Related Service
- 12. 48 Code of Federal Regulations Part 9904 Cost Accounting Standards Board (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Title*:
Date of Certification (mm/dd/yyyy):
Phone Number:
of the consultant's or subconsultant's organization at Chief Financial Officer, or equivalent, who has on utilized to establish the cost proposal for the proposed contract:



# **Inspector General**

# California Department of Transportation

# Certification of Indirect Costs and Financial Management System

(Note: If a Safe Harbor Indirect Cost Rate is approved, this form is not required)

Consultant's Full Legal Name:
<b>Important:</b> Consultant means the individual or consultant providing engineering and design related services a a party of a contract with a recipient or sub-recipient of Federal assistance. Therefore, the Indirect Cost Rate(s shall not be combined with its parent company or subsidiaries.
Indirect Cost Rate (ICR):
Combined Rate: Or
Home Office Rate: and Field Office Rate (if applicable):
Facilities Capital Cost of Money (if applicable):
Fiscal Period:*
* Fiscal period is annual one year applicable accounting period that the ICR was developed (not the contract period). The ICR is based on

- \* Fiscal period is annual one year applicable accounting period that the ICR was developed (not the contract period). The ICR is based on the consultant's one-year applicable accounting period for which financial statements are regularly prepared by the consultant.
- I have reviewed the proposal to establish an ICR(s) for the fiscal period as specified above and have determined to the best of my knowledge and belief that:
- All costs included in the cost proposal to establish the ICR(s) are allowable in accordance with the cost principles of the Federal Acquisition Regulation (FAR) 48, Code of Federal Regulations (CFR), Chapter 1, Part 31 (48 CFR Part 31).
- The cost proposal does not include any costs which are expressly unallowable under the cost principles of 48 CFR Part 31.
- The accounting treatment and billing of prevailing wage delta costs are consistent with our prevailing wage policy as either direct labor, indirect costs, or other direct costs on all federally-funded A&E Consultant Contracts.
- All known material transactions or events that have occurred subsequent to year-end affecting the consultant's ownership, organization, and indirect cost rates have been disclosed as of the date of this certification.

I am providing the required and applicable documents as instructed on the Financial Document Review Request form.

#### **Financial Management System:**

Our labor charging, job costing, and accounting systems meet the standards for financial reporting, accounting records, and internal control adequate to demonstrate that costs claimed have been incurred, appropriately accounted for, are allocable to the contract, and comply with the federal requirements as set forth in <a href="Title 23">Title 23</a>
United States Code (U.S.C.) Section 112(b)(2); 48 CFR Part 31.201-2(d); 23 CFR, Chapter 1, Part 172.11(a)(2); and all applicable state and federal rules and regulations.

Our financial management system has the following attributes:

- Account numbers identifying allowable direct, indirect, and unallowable cost accounts;
- Ability to accumulate and segregate allowable direct, indirect, and unallowable costs into separate cost accounts;

- Ability to accumulate and segregate allowable direct costs by project, contract and type of cost;
- · Internal controls to maintain integrity of financial management system;
- · Ability to account and record costs consistently and to ensure costs billed are in compliance with FAR;
- · Ability to ensure and demonstrate costs billed reconcile to general ledgers and job costing system; and
- · Ability to ensure costs are in compliance with contract terms and federal and state requirements.

#### **Cost Reimbursements on Contracts:**

I also understand that failure to comply with 48 CFR Part 16.301-3 or knowingly charge unallowable costs to Federal-Aid Highway Program (FAHP) contracts may result in possible penalties and sanctions as provided by the following:

- Sanctions and Penalties 23 CFR Part 172.11(c)(4)
- False Claims Act Title 31 U.S.C. Sections 3729-3733
- Statements or entries generally Title 18 U.S.C. Section 1001
- Major Fraud Act Title 18 U.S.C. Section 1031

AII	<b>A&amp;</b>	E Co	ontra	ict l	nfo	rma	tion
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All A&E Contract Informat	tion:	
Total participation amount Engineering services that the	on all State and FAH consultant received in the last three fiscal	P contracts for Architectural & periods.
• The number of states in which	the consultant does business is	_
Years of consultant's experien	ce with 48 CFR Part 31 is	-
Identify the type of audits lister	d below that the consultant has had perfor	rmed (if applicable):
Cognizant ICR Audit	Caltrana ICP Audit	
CPA ICR Audit	Federal Govt ICR Audit	Caltrans ICR Audit
ICR Schedule to determine that a have been removed and comply all applicable state and federal ru compliance must be retained by t	ne above to the best of my knowledge and any costs which are expressly unallowable with Title 23 U.S.C. Section 112(b)(2), 48 pulses and regulations. I also certify that I und the consultant. I hereby acknowledge that are not eligible for reimbursement and must	e under the Federal cost principles CFR Part 31, 23 CFR Part 172, and derstand that all documentation of costs that are noncompliant with the
Name:**	Title**:	
Signature:	Date:	
Phone**:	Email**:	
	al officer of the consultant's or subconsultant's organi fficer, or equivalent, who has authority to represent th	

Note: Both prime and subconsultants as parties of a contract must complete their own forms. Caltrans will not process local agency's invoices until a complete form is accepted and approved by the Independent Office of Audits and Investigations.

#### **EXHIBIT 10-O2 CONSULTANT CONTRACT DBE COMMITMENT**

1. Local Agency:	2. Contract DBE Goal:			
3. Project Description:				
4. Project Location:				
5. Consultant's Name:				
8. Total Dollar Amount for <u>ALL</u> Subconsultants:		9. Total Number of <u>ALL</u> Subconsultants:		
10. Description of Work, Service, or Materials Supplied	11. DBE Certification Number	12. DBE Contact Information	13. DBE Dollar Amount	
Local Agency to Complete this S	Section		\$	
20. Local Agency Contract		14. TOTAL CLAIMED DBE PARTICIPATION		
21. Federal-Aid Project Number:  22. Contract Execution Date:				
Local Agency certifies that all DBE certifications are valid and information on this form is complete and accurate.		IMPORTANT: Identify all DBE firms being clair regardless of tier. Written confirmation of each required.	ned for credit, listed DBE is	
23. Local Agency Representative's Signature 24	15. Preparer's Signature 16. Di	ate		
25. Local Agency Representative's Name 26	17. Preparer's Name 18. Pl	none		
27. Local Agency Representative's Title	19. Preparer's Title			

DISTRIBUTION: 1. Original – Local Agency
2. Copy – Caltrans District Local Assistance Engineer (DLAE). Failure to submit to DLAE within 30 days of contract execution may result in de-obligation of federal funds on contract.

ADA Notice: For individuals with sensory disabilities, this document is available in alternate formats. For information call (916) 654-6410 or TDD (916) 654-3880 or write Records and Forms Management, 1120 N Street, MS-89, Sacramento, CA 95814.

#### INSTRUCTIONS – CONSULTANT CONTRACT DBE COMMITMENT

#### **CONSULTANT SECTION**

- 1. Local Agency Enter the name of the local or regional agency that is funding the contract.
- 2. Contract DBE Goal Enter the contract DBE goal percentage as it appears on the project advertisement.
- **3. Project Description** Enter the project description as it appears on the project advertisement (Bridge Rehab, Seismic Rehab, Overlay, Widening, etc).
- **4. Project Location** Enter the project location as it appears on the project advertisement.
- 5. Consultant's Name Enter the consultant's firm name.
- **6. Prime Certified DBE** Check box if prime contractor is a certified DBE.
- 7. Total Contract Award Amount Enter the total contract award dollar amount for the prime consultant.
- **8. Total Dollar Amount for <u>ALL</u> Subconsultants** Enter the total dollar amount for all subcontracted consultants. SUM = (DBEs + all Non-DBEs). Do not include the prime consultant information in this count.
- **9. Total number of ALL subconsultants** Enter the total number of all subcontracted consultants. SUM = (DBEs + all Non-DBEs). Do not include the prime consultant information in this count.
- **10. Description of Work, Services, or Materials Supplied** Enter description of work, services, or materials to be provided. Indicate all work to be performed by DBEs including work performed by the prime consultant's own forces, if the prime is a DBE. If 100% of the item is not to be performed or furnished by the DBE, describe the exact portion to be performed or furnished by the DBE. See LAPM Chapter 9 to determine how to count the participation of DBE firms.
- **11. DBE Certification Number** Enter the DBE's Certification Identification Number. All DBEs must be certified on the date bids are opened.
- **12. DBE Contact Information** Enter the name, address, and phone number of all DBE subcontracted consultants. Also, enter the prime consultant's name and phone number, if the prime is a DBE.
- **13. DBE Dollar Amount** Enter the subcontracted dollar amount of the work to be performed or service to be provided. Include the prime consultant if the prime is a DBE. See LAPM Chapter 9 for how to count full/partial participation.
- **14. Total Claimed DBE Participation** \$: Enter the total dollar amounts entered in the "DBE Dollar Amount" column. %: Enter the total DBE participation claimed ("Total Participation Dollars Claimed" divided by item "Total Contract Award Amount"). If the total % claimed is less than item "Contract DBE Goal," an adequately documented Good Faith Effort (GFE) is required (see Exhibit 15-H DBE Information Good Faith Efforts of the LAPM).
- **15. Preparer's Signature** The person completing the DBE commitment form on behalf of the consultant's firm must sign their name.
- **16. Date** Enter the date the DBE commitment form is signed by the consultant's preparer.
- 17. Preparer's Name Enter the name of the person preparing and signing the consultant's DBE commitment form.
- 18. Phone Enter the area code and phone number of the person signing the consultant's DBE commitment form.
- 19. Preparer's Title Enter the position/title of the person signing the consultant's DBE commitment form.

#### LOCAL AGENCY SECTION

- **20. Local Agency Contract Number** Enter the Local Agency contract number or identifier.
- **21. Federal-Aid Project Number** Enter the Federal-Aid Project Number.
- **22.** Contract Execution Date Enter the date the contract was executed.
- **23.** Local Agency Representative's Signature The person completing this section of the form for the Local Agency must sign their name to certify that the information in this and the Consultant Section of this form is complete and accurate.
- 24. Date Enter the date the DBE commitment form is signed by the Local Agency Representative.
- **25.** Local Agency Representative's Name Enter the name of the Local Agency Representative certifying the consultant's DBE commitment form.
- **26. Phone** Enter the area code and phone number of the person signing the consultant's DBE commitment form.
- **27.** Local Agency Representative Title Enter the position/title of the Local Agency Representative certifying the consultant's DBE commitment form.

# Attachment C- Sample Professional Services Agreement

# ON-CALL PROFESSIONAL SERVICES AGREEMENT BETWEEN THE CITY OF ATWATER AND \_\_\_\_\_\_ (PROFESSIONAL)

THIS AGREEMENT for on-call profe	ssional services is made	e by and between the City of Atwater, a
California municipal corporation ("City") and	, a	, ("Professional")
as of (the " <u>Effective Date</u>	"). City and Profession	al shall be referred to herein separately
as a " <u>Party</u> " and collectively as " <u>Parties</u> ."		

Section 1. SERVICES. Subject to the terms and conditions set forth in this Agreement, Professional shall provide to City the services described in the Scope of Work attached hereto and incorporated herein as Exhibit A, and more specifically described in individual Task Orders shall which be appended to this Agreement as an exhibit (collectively, the "Services"). The first such Task Order shall be identified as Task Order No. 1 and attached as "Exhibit T-1". Subsequent Task Orders shall be identified and appended accordingly. In the event of a conflict in or inconsistency between the terms of this Agreement and the Exhibit A, this Agreement shall prevail.

- 1.1 <u>Term of Services</u>. The term of this Agreement shall begin on the Effective Date noted above and shall end on March 29,2025. Professional shall complete the work described in <a href="Exhibit A">Exhibit A</a> prior to that date, unless the term of the Agreement is otherwise terminated or extended, as provided for in Section 8. The time provided to Professional to complete the services required by this Agreement shall not affect the City's right to terminate the Agreement, as provided for in Section 8.
- Standard of Performance. Professional shall perform all services required pursuant to this Agreement in the manner and according to the standards observed by a competent practitioner of the profession in which Professional is engaged in the geographical area in which Professional practices its profession. Professional shall prepare all work products required by this Agreement in a substantial, first-class manner and shall conform to the standards of quality normally observed by a person practicing in Professional's profession.
- 1.3 Assignment of Personnel. Professional shall assign only competent personnel to perform services pursuant to this Agreement. In the event that City, in its sole discretion, at any time during the term of this Agreement, desires the reassignment of any such persons, Professional shall, immediately upon receiving notice from City of such desire of City, reassign such person or persons. All personnel, including those reassigned at City's request, shall be supervised by Professional. Professional is prohibited from subcontracting this Agreement, or any part of it, unless such subcontracting is expressly approved by City in writing.
- **1.4 Time**. Professional shall devote such time to the performance of services pursuant to this Agreement as may be reasonably necessary to meet the standard of performance provided in Section 1.2 above and to satisfy Professional's obligations hereunder.

Services on a time and materials basis at the compensation rates specified on Exhibit B; provided, however, that total compensation for the full performance by Professional of Services under a particular Task Order shall not exceed the amount stated therein, and in no case, shall the total compensation under any particular Task Order exceed \$200,000, without prior authorization from the City Manager or her designee. In the event of a conflict between this Agreement and Professional's fee schedule regarding the amount of compensation, attached as <a href="Exhibit B">Exhibit B</a>, the Agreement shall prevail. City shall pay Professional for services rendered pursuant to this Agreement at the time and in the manner set forth herein. The payments specified below shall be the only payments from City to Professional for services rendered pursuant to this Agreement. Professional shall submit all invoices to City in the manner specified herein. Except as specifically authorized by City in writing, Professional shall not bill City for duplicate services performed by more than one person.

Professional and City acknowledge and agree that compensation paid by City to Professional under this Agreement is based upon Professional's estimated costs of providing the services required hereunder, including salaries and benefits of employees and subcontractors of Professional. Consequently, the parties further agree that compensation hereunder is intended to include the costs of contributions to any pensions and/or annuities to which Professional and its employees, agents, and subcontractors may be eligible. City therefore has no responsibility for such contributions beyond compensation required under this Agreement.

- **2.1** <u>Invoices</u>. Professional shall submit invoices, not more often than once a month during the term of this Agreement, based on the cost for services performed and reimbursable costs, if any, incurred prior to the invoice date. Invoices shall contain the following information:
  - Serial identifications of progress bills; i.e., Progress Bill No. 1 for the first invoice, etc.;
  - The beginning and ending dates of the billing period;
  - A Task Summary containing the original contract amount, the amount of prior billings, the total due this period, the balance available under the Agreement, and the percentage of completion;
  - At City's option, for each work item in each task, a copy of the applicable time entries or time sheets shall be submitted showing the name of the person doing the work, the hours spent by each person, a brief description of the work, and each reimbursable expense;
  - The total number of hours of work performed under the Agreement by Professional and each employee, agent, and subcontractor of Professional performing services hereunder;
  - The Professional's signature; and
  - Professional shall give separate notice to the City when the total number of hours worked by Professional and any one individual employee, agent, or subcontractor of Professional reaches or exceeds 800 hours, which shall include an estimate of the time necessary to complete work described in <a href="Exhibit A">Exhibit A</a>, if applicable.

- **Monthly Payment**. City shall make monthly payments, based on invoices received, for services satisfactorily performed, and for authorized reimbursable costs incurred. City shall have thirty (30) days from the receipt of an invoice that complies with all of the requirements above to pay Professional.
- **2.3** Final Payment. City shall pay the last ten percent (10%) of the total sum due pursuant to this Agreement within sixty (60) days after completion of the services and submittal to City of a final invoice, if all services required have been satisfactorily performed.
- **Total Payment**. City shall pay for the services to be rendered by Professional pursuant to this Agreement. City shall not pay any additional sum for any expense or cost whatsoever incurred by Professional in rendering services pursuant to this Agreement. City shall make no payment for any extra, further, or additional service pursuant to this Agreement.

In no event shall Professional submit any invoice for an amount in excess of the maximum amount of compensation provided above either for a task or for the entire Agreement, unless the Agreement is modified prior to the submission of such an invoice by a properly executed change order or amendment.

- **2.5** Hourly Fees. Fees for work performed by Professional on an hourly basis shall not exceed the amounts shown on the fee schedule set forth in Exhibit B.
- **Reimbursable Expenses**. Reimbursable expenses are included in the total amount of compensation provided under this Agreement.
- **2.7 Payment of Taxes**. Professional is solely responsible for the payment of employment taxes incurred under this Agreement and any similar federal or state taxes.
- 2.8 <u>Payment upon Termination</u>. In the event that the City or Professional terminates this Agreement pursuant to Section 8, the City shall compensate the Professional for all outstanding costs and reimbursable expenses incurred for work satisfactorily completed as of the date of written notice of termination. Professional shall maintain adequate logs and timesheets to verify costs incurred to that date.
- **2.9** <u>Authorization to Perform Services</u>. The Professional is not authorized to perform any services or incur any costs whatsoever under the terms of this Agreement until receipt of authorization from the Contract Administrator, as defined in Section 11.9.
- **Section 3. FACILITIES AND EQUIPMENT.** Except as set forth herein, Professional shall, at its sole cost and expense, provide all facilities and equipment that may be necessary to perform the services required by this Agreement. City shall make available to Professional only the facilities and equipment listed in this Section, and only under the terms and conditions set forth herein.

City may furnish, at its sole discretion, physical facilities such as desks, filing cabinets, and conference space, as may be reasonably necessary for Professional's use while consulting with City employees and reviewing

records and the information in possession of the City. The location, quantity, and time of furnishing those facilities shall be in the sole discretion of City. In no event shall City be obligated to furnish any facility that may involve incurring any direct expense, including but not limited to computer, long-distance telephone or other communication charges, vehicles, and reproduction facilities.

**Section 4. INSURANCE REQUIREMENTS**. Before beginning any work under this Agreement, Professional, at its own cost and expense, unless otherwise specified below, shall procure the types and amounts of insurance listed below against claims for injuries to persons or damages to property that may arise from or in connection with the performance of the work hereunder by the Professional and its agents, representatives, employees, and subcontractors. Consistent with the following provisions, Professional shall provide proof satisfactory to the City of such insurance that meets the requirements of this Section and under forms of insurance satisfactory in all respects and that such insurance is in effect prior to beginning work to the City. Professional shall maintain the insurance policies required by this Section throughout the term of this Agreement. The cost of such insurance shall be included in the Professional's bid. Professional shall not allow any subcontractor to commence work on any subcontract until Professional has obtained all insurance required herein for the subcontractor(s) and provided evidence that such insurance is in effect to the City. Verification of the required insurance shall be submitted and made part of this Agreement prior to execution. Professional shall maintain all required insurance listed herein for the duration of this Agreement.

4.1 Workers' Compensation. Professional shall, at its sole cost and expense, maintain Statutory Workers' Compensation Insurance and Employer's Liability Insurance for any and all persons employed directly or indirectly by Professional. The Statutory Workers' Compensation Insurance and Employer's Liability Insurance shall be provided with limits of not less than TWO MILLION DOLLARS (\$2,000,000) per accident. In the alternative, Professional may rely on a self-insurance program to meet those requirements, but only if the program of self-insurance complies fully with the provisions of the California Labor Code. Determination of whether a self-insurance program meets the standards of the Labor Code shall be solely in the discretion of the Contract Administrator. The insurer, if insurance is provided, or the Professional, if a program of self-insurance is provided, shall waive all rights of subrogation against the City and its officers, officials, employees, and volunteers for loss arising from work performed under this Agreement.

An endorsement shall state that coverage shall not be canceled except after thirty (30) days' prior written notice by certified mail, return receipt requested, has been given to the City. Professional shall notify City within fourteen (14) days of notification from Professional's insurer if such coverage is suspended, voided or reduced in coverage or in limits.

The requirement to maintain Statutory Worker's Compensation and Employer's Liability Insurance may be waived by the City upon written verification that Professional does not have any employees.

4.2 Commercial General and Automobile Liability Insurance.

- 4.2.1 **General requirements**. Professional, at its own cost and expense, shall maintain commercial general liability insurance for the term of this Agreement in an amount not less than TWO MILLION DOLLARS (\$2,000,000.00) and automobile liability insurance for the term of this Agreement in an amount not less than ONE MILLION DOLLARS (\$1,000,000.00). The commercial general liability and automobile liability insurance shall be per occurrence, combined single limit coverage for risks associated with the work contemplated by this Agreement. If a commercial general liability insurance or an automobile liability form or other form with a general aggregate limit is used, either the general aggregate limit shall apply separately to the work to be performed under this Agreement or the general aggregate limit shall be at least twice the required occurrence limit. Such coverage shall include but shall not be limited to, protection against claims arising from bodily and personal injury, including death resulting therefrom, and damage to property resulting from activities contemplated under this Agreement, including the use of owned and non-owned automobiles.
- 4.2.2 Minimum scope of coverage. Commercial general coverage shall be at least as broad as Insurance Services Office Commercial General Liability occurrence form CG 0001 (most recent edition) covering comprehensive General Liability on an "occurrence" basis. Automobile coverage shall be at least as broad as Insurance Services Office Automobile Liability form CA 0001 (most recent edition), Code 1 (any auto). No endorsement shall be attached limiting the coverage.
- **4.2.3** Additional requirements. Each of the following shall be included in the insurance coverage or added as a certified endorsement to the policy:
  - a. City and its officers, employees, agents, and volunteers shall be covered as additional insureds with respect to each of the following: liability arising out of activities performed by or on behalf of Professional, including the insured's general supervision of Professional; products and completed operations of Professional; premises owned, occupied, or used by Professional; and automobiles owned, leased, or used by the Professional. The coverage shall contain no special limitations on the scope of protection afforded to City or its officers, employees, agents, or volunteers.
  - b. The insurance shall cover on an occurrence or an accident basis, and not on a claims-made basis.
  - c. An endorsement must state that coverage is primary insurance with respect to the City and its officers, officials, employees and volunteers, and that no insurance or self-insurance maintained by the City shall be called upon to contribute to a loss under the coverage.

- d. Any failure of Professional to comply with reporting provisions of the policy shall not affect coverage provided to City and its officers, employees, agents, and volunteers.
- e. An endorsement shall state that coverage shall not be canceled except after thirty (30) days' prior written notice by certified mail, return receipt requested, has been given to the City. Professional shall notify City within fourteen (14) days of notification from Professional's insurer if such coverage is suspended, voided or reduced in coverage or in limits.

#### 4.3 **Professional Liability Insurance**.

- 4.3.1 General requirements. Professional, at its own cost and expense, shall maintain for the period covered by this Agreement professional liability insurance for licensed professionals performing work pursuant to this Agreement in an amount not less than TWO MILLION DOLLARS (\$2,000,000) covering the licensed professionals' errors and omissions. Any deductible or self-insured retention shall not exceed \$150,000 per claim. An endorsement shall state that coverage shall not be suspended, voided, canceled by either party, or reduced in coverage or in limits, except after thirty (30) days' prior written notice by certified mail, return receipt requested, has been given to the City.
- **4.3.2** <u>Claims-made form</u>. The following provisions shall also apply if the professional liability coverage is written on a claims-made form:
  - a. The retroactive date of the policy must be shown and must be before the date of the Agreement.
  - b. Insurance must be maintained, and evidence of insurance must be provided for at least five (5) years after completion of the Agreement or the work, so long as commercially available at reasonable rates.
  - c. If coverage is canceled or not renewed and it is not replaced with another claims-made policy form with a retroactive date that precedes the date of this Agreement, Professional must purchase an extended reporting coverage for a minimum of five (5) years after completion of the Agreement or the work under this Agreement, whichever is later.
  - d. A copy of the claim reporting requirements must be submitted to the City prior to the commencement of any work under this Agreement.

#### 4.4 All Policies Requirements.

**4.4.1** Acceptability of insurers. All insurance required by this Section is to be placed with insurers with a Bests' rating of no less than A:VII.

- 4.4.2 <u>Verification of coverage</u>. Prior to beginning any work under this Agreement, Professional shall furnish City with certificates of insurance evidencing required policies delivered to Professional by the insurer, including complete copies of all endorsements attached to those certificates. All copies of policies and endorsements shall show the signature of a person authorized by that insurer to bind coverage on its behalf. If the City does not receive the required insurance documents prior to the Professional beginning work, it shall not waive the Professional's obligation to provide them. The City reserves the right to require complete copies of all required insurance policies at any time.
- **4.4.3** Subcontractors. Professional shall include all subcontractors as insureds under its policies or shall furnish separate certificates and endorsements for each subcontractor. All coverages for subcontractors shall be subject to all of the requirements stated herein.
- **4.4.4** <u>Deductibles and Self-Insured Retentions</u>. Professional shall disclose to and obtain the written approval of City for the self-insured retentions and deductibles before beginning any of the services or work called for by any term of this Agreement.

During the period covered by this Agreement, only upon the prior express written authorization of Contract Administrator, Professional may increase such deductibles or self-insured retentions with respect to City, its officers, employees, agents, and volunteers. The Contract Administrator may condition approval of an increase in deductible or self-insured retention levels with a requirement that Professional procure a bond, guaranteeing payment of losses and related investigations, claim administration, and defense expenses that is satisfactory in all respects to each of them.

- **4.4.5** <u>Wasting Policies.</u> Except for Professional Liability insurance policy, no policy required by this Section 4 shall include a "wasting" policy limit (i.e. limit that is eroded by the cost of defense).
- 4.4.6 <u>Waiver of Subrogation</u>. Professional hereby agrees to waive subrogration which any insurer or contractor may require from vendor by virtue of the payment of any loss. Professional agrees to obtain any endorsements that may be necessary to effect this waiver of subrogation. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the entity for all work performed by the Professional, its employees, agents, and subcontractors.
- **Remedies**. In addition to any other remedies the City may have if Professional fails to provide or maintain any insurance policies, or policy endorsements, to the extent and within the time herein required, the City may, at its sole option, exercise any of the following remedies, which are alternatives to other remedies the City may have and are not the exclusive remedy for Professional's breach:

- Obtain such insurance and deduct and retain the amount of the premiums for such insurance from any sums due under the Agreement;
- Order Professional to stop work under this Agreement or withhold any payment that becomes due to Professional hereunder, or both stop work and withhold any payment until Professional demonstrates compliance with the requirements hereof; and/or
- Terminate this Agreement.

#### Section 5. INDEMNIFICATION AND PROFESSIONAL'S RESPONSIBILITIES.

- 5.1 **General Requirement.** Professional shall indemnify, defend with counsel selected by the City, and hold harmless the City and its officials, officers, employees, agents, and volunteers from and against any and all losses, liability, claims, suits, actions, damages, and causes of action arising out of any personal injury, bodily injury, loss of life, or damage to property, or any violation of any federal, state, or municipal law or ordinance, to the extent caused, in whole or in part, by the willful misconduct or negligent acts or omissions of Professional or its employees, subcontractors, or agents, by acts for which they could be held strictly liable, or by the quality or character of their work. The foregoing obligation of Professional shall not apply when (1) the injury, loss of life, damage to property, or violation of law arises wholly from the negligence or willful misconduct of the City or its officers, employees, agents, or volunteers and (2) the actions of Professional or its employees, subcontractor, or agents have contributed in no part to the injury, loss of life. damage to property, or violation of law. It is understood that the duty of Professional to indemnify and hold harmless includes the duty to defend as set forth in Section 2778 of the California Civil Code. Acceptance by City of insurance certificates and endorsements required under this Agreement does not relieve Professional from liability under this indemnification and hold harmless clause. This indemnification and hold harmless clause shall apply to any damages or claims for damages whether or not such insurance policies shall have been determined to apply. By execution of this Agreement, Professional acknowledges and agrees to the provisions of this Section and that it is a material element of consideration.
- 5.2 PERS Indemnification. In the event that Professional or any employee, agent, or subcontractor of Professional providing services under this Agreement is determined by a court of competent jurisdiction or the California Public Employees Retirement System (PERS) to be eligible for enrollment in PERS as an employee of City, Professional shall indemnify, defend, and hold harmless City for the payment of any employee and/or employer contributions for PERS benefits on behalf of Professional or its employees, agents, or subcontractors, as well as for the payment of any penalties and interest on such contributions, which would otherwise be the responsibility of City.
- **Design Professionals.** To the extent that the services under this Agreement include design professional services subject to California Civil Code Section

2782.8, as may be amended from time to time, Professional's duty to indemnify under Sections 5.1 and 5.2 shall only be to the maximum extent permitted by California Civil Code Section 2782.8.

#### Section 6. STATUS OF PROFESSIONAL.

6.1 Independent Contractor. At all times during the term of this Agreement, Professional shall be an independent contractor as defined in Labor Code Section 3353, and shall not be an employee of City. Nothing contained in this Agreement shall be construed to be inconsistent with the foregoing relationship or status. City shall have the right to control Professional only insofar as the results of Professional's services rendered pursuant to this Agreement and assignment of personnel pursuant to Section 1.3; however, otherwise City shall not have the right to control the means by which Professional accomplishes services rendered pursuant to this Agreement. Professional shall have no power or authority by this Agreement to bind the City in any respect. All employees and agents hired or retained by Professional are employees and agents of Professional and not of the City. The City shall not be obligated in any way to pay any wage claims or other claims made against Professional by any such employees or agents, or any other person resulting from performance of this Agreement.

Notwithstanding any other City, state, or federal policy, rule, regulation, law, or ordinance to the contrary, Professional and any of its employees, agents, and subcontractors providing services under this Agreement shall not qualify for or become entitled to, and hereby agree to waive any and all claims to, any compensation, benefit, or any incident of employment by City, including but not limited to eligibility to enroll in the California Public Employees Retirement System (PERS) as an employee of City and entitlement to any contribution to be paid by City for employer contributions and/or employee contributions for PERS benefits. Professional shall not allow any employee to become eligible for a claim for PERS benefits.

**Professional Not an Agent**. Except as City may specify in writing, Professional shall have no authority, express or implied, to act on behalf of City in any capacity whatsoever as an agent. Professional shall have no authority, express or implied, pursuant to this Agreement to bind City to any obligation whatsoever.

#### Section 7. LEGAL REQUIREMENTS.

- **7.1 Governing Law**. The laws of the State of California shall govern this Agreement.
- 7.2 <u>Compliance with Applicable Laws</u>. Professional and any subcontractors shall comply with all laws and regulations applicable to the performance of the work hereunder, including but not limited to, the California Building Code, the Americans with Disabilities Act, and any copyright, patent or trademark law. Professional's failure to comply with any law(s) or regulation(s) applicable to the performance of the work hereunder shall constitute a breach of contract.

- **7.3** Other Governmental Regulations. To the extent that this Agreement may be funded by fiscal assistance from another governmental entity, Professional, and any subcontractors, shall comply with all applicable rules and regulations to which City is bound by the terms of such fiscal assistance program.
- 7.4 <u>Licenses and Permits</u>. Professional represents and warrants to City that Professional and its employees, agents, and any subcontractors have all licenses, permits, qualifications, and approvals of whatsoever nature that are legally required to practice their respective professions. Professional represents and warrants to City that Professional and its employees, agents, any subcontractors shall, at their sole cost and expense, keep in effect at all times during the term of this Agreement any licenses, permits, and approvals that are legally required to practice their respective professions. In addition to the foregoing, Professional and any subcontractors shall obtain and maintain valid Business Licenses from City during the term of this Agreement.
- 7.5 <u>Nondiscrimination and Equal Opportunity</u>. Professional shall not discriminate, on the basis of a person's race, religion, color, national origin, age, physical or mental handicap or disability, medical condition, marital status, sex, or sexual orientation, against any employee, applicant for employment, subcontractor, bidder for a subcontract, or participant in, recipient of, or applicant for any services or programs provided by Professional under this Agreement. Professional shall comply with all applicable federal, state, and local laws, policies, rules, and requirements related to equal opportunity and nondiscrimination in employment, contracting, and the provision of any services that are the subject of this Agreement, including but not limited to the satisfaction of any positive obligations required of Professional thereby.

Professional shall include the provisions of this Section in any subcontract approved by the Contract Administrator or this Agreement.

#### Section 8. TERMINATION AND MODIFICATION.

8.1	Termination.	City may cance	el this Aq	greement	at any	time and	without	cause	upon	written
	notification to	Professional.								

Professional may cancel this Agreement upon \_\_\_\_\_ days' prior written notice to City and shall include in such notice the reasons for cancellation.

In the event of termination, Professional shall be entitled to compensation for services performed to the satisfaction of the City to the effective date of termination; City, however, may condition payment of such compensation upon Professional delivering to City any or all documents, photographs, computer software, video and audio tapes, and other materials provided to Professional or prepared by or for Professional or the City in connection with this Agreement.

- **Extension.** City may, in its sole and exclusive discretion, extend the end date of this Agreement beyond that provided for in Section 1.1, for up to two, one-year renewals. Any such extension shall require a written approval by the City Manager, or her designee. Any extension beyond two years shall require a written amendment to this Agreement as provided for herein. Professional understands and agrees that, if City grants such an extension, City shall have no obligation to provide Professional with compensation beyond the maximum amount provided for in this Agreement. Similarly, unless authorized by the Contract Administrator, City shall have no obligation to reimburse Professional for any otherwise reimbursable expenses incurred during the extension period.
- **8.3** Amendments. The Parties may amend this Agreement only by a writing signed by all the Parties.
- 8.4 Assignment and Subcontracting. City and Professional recognize and agree that this Agreement contemplates personal performance by Professional and is based upon a determination of Professional's unique personal competence, experience, and specialized personal knowledge. Moreover, a substantial inducement to City for entering into this Agreement was and is the professional reputation and competence of Professional. Professional may not assign this Agreement or any interest therein without the prior written approval of the Contract Administrator. Professional shall not subcontract any portion of the performance contemplated and provided for herein, other than to the subcontractors noted in the proposal, without prior written approval of the Contract Administrator.
- **8.5** <u>Survival</u>. All obligations arising prior to the termination of this Agreement and all provisions of this Agreement allocating liability between City and Professional shall survive the termination of this Agreement.
- **8.6** Options upon Breach by Professional. If Professional materially breaches any of the terms of this Agreement, City's remedies shall include, but not be limited to, the following:
  - **8.6.1** Immediately terminate the Agreement. City shall not in any manner be liable for Professional's actual or projected lost profits had Professional completed the services required by this Agreement;
  - **8.6.2** Retain the plans, specifications, drawings, reports, design documents, and any other work product prepared by Professional pursuant to this Agreement;
  - **8.6.3** Retain a different professional to complete the work described in <u>Exhibit A</u> not finished by Professional; or
  - **8.6.4** Charge Professional the difference between the cost to complete the work described in Exhibit A that is unfinished at the time of breach and the amount that City would have paid Professional pursuant to Section 2 if Professional had completed the work.

**Section 9. Confidentiality.** Professional understands and agrees that, in the performance of services under this Agreement or in the contemplation thereof, Professional may have access to confidential information or other materials exempt from public disclosure, and that such information may contain sensitive or confidential data, the disclosure of which to third parties may be damaging to City ("Confidential Information") or any third party. Professional shall not, either during or after the Term, disclose to any third party any Confidential Information without the prior written consent of City. If City gives Professional written authorization to make any such disclosure, Professional shall do so only within the limits and to the extent of that authorization.

#### Section 10. KEEPING AND STATUS OF RECORDS.

- 10.1 Records Created as Part of Professional's Performance. All reports, data, maps, models, charts, studies, surveys, photographs, memoranda, plans, studies, specifications, records, files, or any other documents or materials, in electronic or any other form, that Professional prepares or obtains pursuant to this Agreement and that relate to the matters covered hereunder shall be the property of the City. Professional hereby agrees to deliver those documents to the City upon termination of the Agreement. It is understood and agreed that the documents and other materials, including but not limited to those described above, prepared pursuant to this Agreement are prepared specifically for the City and are not necessarily suitable for any future or other use. City and Professional agree that, until final approval by City, all data, plans, specifications, reports and other documents are confidential and will not be released to third parties without prior written consent of both parties.
- 10.2 <u>Professional's Books and Records</u>. Professional shall maintain any and all ledgers, books of account, invoices, vouchers, canceled checks, and other records or documents evidencing or relating to charges for services or expenditures and disbursements charged to the City under this Agreement for a minimum of three (3) years, or for any longer period required by law, from the date of final payment to the Professional to this Agreement.
- 10.3 Inspection and Audit of Records. Any records or documents that Section 10.2 of this Agreement requires Professional to maintain shall be made available for inspection, audit, and/or copying at any time during regular business hours, upon oral or written request of the City. Under California Government Code section 8546.7, if the amount of public funds expended under this Agreement exceeds TEN THOUSAND DOLLARS (\$10,000.00), the Agreement shall be subject to the examination and audit of the State Auditor, at the request of the City or as part of any audit of the City, for a period of three (3) years after final payment under the Agreement.

### Section 11. MISCELLANEOUS PROVISIONS.

**Attorneys' Fees and Costs**. If a Party to this Agreement brings any action, including an action for declaratory relief, to enforce or interpret the provision of this Agreement, the prevailing Party shall be entitled to reasonable attorneys' fees and costs, in addition to any other relief to which that Party may be entitled. The court may set such fees in the same action or in a separate action brought for that purpose.

- 11.2 <u>Venue</u>. In the event that either Party brings any action against the other under this Agreement, the Parties agree that trial of such action shall be vested exclusively in the state courts of California in the County of Merced or in the United States District Court, Eastern District of California.
- 11.3 <u>Severability</u>. If a court of competent jurisdiction finds or rules that any provision of this Agreement is invalid, void, or unenforceable, the provisions of this Agreement not so adjudged shall remain in full force and effect. The invalidity in whole or in part of any provision of this Agreement shall not void or affect the validity of any other provision of this Agreement.
- 11.4 <u>No Implied Waiver of Breach</u>. The waiver of any breach of a specific provision of this Agreement does not constitute a waiver of any other breach of that term or any other term of this Agreement.
- **Successors and Assigns.** The provisions of this Agreement shall inure to the benefit of and shall apply to and bind the successors and assigns of the parties.
- 11.6 <u>Use of Recycled Products</u>. Professional shall prepare and submit all reports, written studies and other printed material on recycled paper to the extent it is available at equal or less cost than virgin paper.
- 11.7 <u>Conflict of Interest</u>. Professional may serve other clients, but none whose activities within the corporate limits of City or whose business, regardless of location, would place Professional in a "conflict of interest," as that term is defined in the Political Reform Act, codified at California Government Code section 81000 et seq.

Professional shall not employ any City official in the work performed pursuant to this Agreement. No officer or employee of City shall have any financial interest in this Agreement that would violate California Government Code sections 1090 et seg.

Professional hereby warrants that it is not now, nor has it been in the previous 12 months, an employee, agent, appointee, or official of the City. If Professional was an employee, agent, appointee, or official of the City in the previous twelve months, Professional warrants that it did not participate in any manner in the forming of this Agreement. Professional understands that, if this Agreement is made in violation of Government Code section 1090 et seq., the entire Agreement is void and Professional will not be entitled to any compensation for services performed pursuant to this Agreement, including reimbursement of expenses, and Professional will be required to reimburse the City for any sums paid to the Professional. Professional understands that, in addition to the foregoing, it may be subject to criminal prosecution for a violation of Government Code section 1090 and, if applicable, will be disqualified from holding public office in the State of California.

- **Solicitation**. Professional agrees not to solicit business at any meeting, focus group, or interview related to this Agreement, either orally or through any written materials.
- **11.9** <u>Contract Administration</u>. This Agreement shall be administered by the City Manager ("Contract Administrator"). All correspondence shall be directed to or through the Contract Administrator or his or her designee.

11.10	Notices. Any written notice to Professional shall be sent to:						
	Any written notice to City shall be sent to:						

11.11 <u>Professional Seal</u>. Where applicable in the determination of the contract administrator or when required by law, the first page of a technical report, first page of design specifications, and each page of construction drawings shall be stamped/sealed and signed by the licensed professional responsible for the report/design preparation. The stamp/seal shall be in a block entitled "Seal and Signature of Registered Professional with report/design responsibility," as in the following example.

Seal and Signature of Registered Professional with report/design responsibility.

**11.12** <u>Integration</u>. This Agreement, and the exhibits listed below, represents the entire and integrated agreement between City and Professional and supersedes all prior negotiations, representations, or agreements, either written or oral.

Exhibit A Scope of Work
Exhibit B Fee Schedule

Exhibit C Public Works Requirements

- **11.13** Counterparts. This Agreement may be executed in multiple counterparts, each of which shall be an original and all of which together shall constitute one agreement.
- **11.14** <u>Time is of the Essence</u>. Time is of the essence in this Agreement for each covenant and term of a condition herein.

- Authority. All Parties to this Agreement warrant and represent that they have the power and authority to enter into this Agreement and the names, titles, and capacities herein stated on behalf of any entities, persons, states, or firms represented or purported to be represented by such entities, persons, states or firms and that all former requirements necessary or required by the state or federal law in order to enter into the Agreement have been fully complied with.
- 11.16 <u>Drafting and Ambiguities</u>. Each Party acknowledges that it has reviewed this Agreement with its own legal counsel, and based upon the advice of that counsel, freely entered into this Agreement. Each Party has participated fully in the review and revision of this Agreement. Any rule of construction that ambiguities are to be resolved against the drafting party does not apply in interpreting this Agreement.
- **11.17 Headings**. Headings used in this Agreement are for reference purposes only and shall not be considered in construing this Agreement.
- 11.18 <u>IRS Form W-9.</u> Professional shall complete and submit Internal Revenue Service Form W-9 to the City before execution of this Agreement. The City's Finance Director shall have authority to waive this requirement.

[signatures on the following page]

# **IN WITNESS WHEREOF,** the Parties have executed this Agreement as of the Effective Date.

CITY	PROFESSIONAL
Lori Waterman, City Manager	Professional Professional
Attest:	
Kory J. Billings, City Clerk	
Approved as to Form:	
Frank Splendorio, City Attorney	

## **EXHIBIT A**

## **SCOPE OF WORK**

## **EXHIBIT B**

## FEE SCHEDULE